



DISCOVERY LEARNING[®]

Better resources. Better leaders. Better results.

Right Decisions Made Right[™] helps participants learn to make better decisions. It is a classroom-ready, interactive training module based on the *Decision Style Profile*[®] decision-making model. *Right Decisions Made Right*[™] enables facilitators to deliver a powerful half-day session of experiential learning in the art of problem solving and making good decisions.



Use *Right Decisions Made Right*[™] to:

- **Improve** the capability of the organization to produce acceptable, quality decisions throughout all units
- **Understand** the five decision styles and the conditions that make each appropriate and inappropriate
- **Enhance** and refine the decision-making skills of managers
- **Share** five decision factors critical to making effective decisions
- **Establish** a uniform system for guiding managers in their decision-making process
- **Deliver** the important content confidently, succinctly, and creatively

Right Decisions Made Right[™] is:

- **Based on** decades of research involving the decision-making practices of over 41,000 managers
- **Flexible** as an independent training module that can be combined with the *Decision Style Profile*[®] assessment
- **Designed** for successful facilitation by organizational development professionals without extensive experience in experiential learning

***Right Decisions Made Right*[™]**
Learn a process for making
the most effective and timely decisions

The Training Module

Right Decisions Made Right™ includes interactive exercises, lecture, group discussion, and personal journaling. It uses these elements to help participants discover through experiential learning the power and applicability of the *Decision Style Profile*® decision-making model to the business decisions they make every day.

The training module is structured for optimal delivery even by those trainers and facilitators without extensive experience in experiential learning. An Interactive Card Game gets the group interacting, making decisions, and confronting process problems. During the Game Debrief, the facilitator encourages participants to discuss specifics about the experience with the intent of having the group articulate from their experience their individual problem-solving and decision-making processes. The participants also identify what they see as barriers to making good decisions. The facilitator communicates the key points of the decision-making model using a PowerPoint® presentation and engages the participants in a discussion about problems they are currently facing in their organizations. Participants immediately apply the decision-making model just experienced to real, work-related issues by journaling in their Workbooks.

The training helps the organization establish a uniform and consistent decision-making process among its different units. Standing alone, the *Right Decisions Made Right*™ training module supports the delivery of strong learning points. It can be combined with the *Decision Style Profile*® assessment to provide personalized learning and insight to each participant about his or her decision-making style.

Appropriate for groups up to 52 participants



“The Right Decisions Made Right™ module transformed my organization. This program moved us to making decisions more effectively, at a more accelerated pace, and at the right levels within the division.”

- Client of Allison Ehrler-Meyer
Beacon Advantage Solutions

Materials

Participant Workbook

- Presents key points and practice cases
- Encourages participants to journal real scenarios from their organizations
- Presents two flow charts for determining how best to decide any business decision

Deck of playing card

- Used in an interactive game to get the group engaged, making decisions, and learning

Walking Points™ cards

- Allow the facilitator to move freely about the classroom

Facilitator Guide provides:

- Detailed instructions for delivery and facilitation
- Suggested agendas and timeframes
- Guidance on helping participants draw out the learning points
- PowerPoint® presentation with key points

***Right Decisions Made Right*™ works well with:**
Decision Style Profile®
Change Style Indicator®
Right Decisions in Action™